



Security, LLC.

*"To inspire trust and respect with our customers and employees. Integrity in all we do."*

## Fast Facts and Capabilities

### Company Overview

Since 2003, Watershed Security, LLC, has provided best value Information Technology solutions to our government and commercial clients. Watershed specializes in Cyber Security enabling our partners to meet their statutory and regulatory requirements in an efficient manner. We also provide program/project management services supporting IT Engineering, integration and operations.

### Our Locations

Watershed is headquartered in Chesapeake Virginia serving the greater tidewater area, along with satellite offices in Columbia Maryland and Springfield Virginia serving the Baltimore, Washington and Northern Virginia areas. Our agile business processes allow us to support multiple clients both CONUS and OCONUS: we have personnel deployed throughout the world from California to Diego Garcia.

### Our Services

#### Cyber Security

- Assessment and Authorization
  - Risk Management Framework
  - Navy Qualified Validators
  - Annual Security Reviews // Continuous Monitoring
  - Independent Verification and Validation
  - Cyber for SCADA and ICS
- Vulnerability Management
  - Penetration Testing
  - Scanning and Remediation
- Compliance and Policy
  - Local IA Policy Review and Development
  - Department or Federal Compliance:
    - FISMA
    - DoD 8500 / CJCS 6510
    - NIST SP 800
  - Statutory Compliance
    - Clinger Cohen
    - HIPAA
- Engineering and Operations
  - Cyber Solutions
  - Security Operations Center

#### IT Engineering and Operations

- Architecture Review
- Engineering
- Operations and Maintenance
- Network Operations
- Information Operations

#### Program and Project Management

- PMO
  - Governance and IT Strategy
- Project Management
- Portfolio Management
- ITIL Implementation and Management

## Competitive Advantages

**Cleared Personnel** – Currently 90% of our billable staff is cleared to at least the SECRET Level.

**Proven Experience** – Watershed successfully executes and manages projects in all phases of the lifecycle. We understand the DoD with over 30% of our workforce comprised of Veterans.

A&A, Validation and Sustainment Experience Over the Last 3 Years						
Systems Validated	Ech II / Post Validation Review	ATOs Achieved	Systems Maintained	Annual Security Reviews	System Categorization Support	Security Assessment Plans
154	807	433	296	201	158	58

**Certified Personnel** – Our employees have the certifications to meet the needs of our clients from specific DoD 8570/8140 Cybersecurity Workforce (CISSP, Security+, Etc.) through more general IT and Program Management (PMP, ITIL, etc.) Watershed is a Corporate Certified Navy Fully Qualified Validator (C0169), having Navy Qualified Validators (levels I-III).

**Quality Management** – We are certified to the ISO 9001:2015 Quality Management Standard by NQA, USA who is an accredited registrar under the ANSI-ASQ National Accreditation Board.

## Our Customers



## Contracts and Classifications

	SIC	NAICS	Category
Primary	7373	541512	Custom Computer Programming Services
Secondary	7374	541511	Computer Systems Design Services
Secondary	7376	541513	Computer Facilities Management Services
Secondary	7379	541519	Other Computer Related Services
Secondary	8748	541330	Engineering Services

Item	Description
Business Size	Small Business
DUNS #	827878534
Cage Code	561H6
Year Established	2003
SAM	Registered

DCAA Audited Accounting System/Satisfactory DCMA Financial Capability Review (Low Risk); CPFF Contracts Executed